



ZM BRICH CON SULTING

DESIGN YOUR PROGRESS.

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commit  improve

DESIGN YOUR PROGRESS. A complete and integral concept. Improved levels of performance in your company: analyses, balancing of interests, measures defined and implemented, tailor-made leadership and communication concepts as well as formal and informal learning processes for your company. **Long term development for the future.**

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- 1 | **LEADERSHIP**
 - 2 | **INNOVATION**
 - 3 | **CHANGE MANAGEMENT**
 - 4 | **INTEGRATION**
 - 5 | **PROCESS DESIGN**
 - 6 | **REORGANISATION**
 - 7 | **BALANCE**

- 1 | For an organization to be successful, it is important to support change actively and demonstrate unity in leadership. This means working together to establish and consistently implement individual success factors.
- 2 | Direct input enables you to discover alternative paths and develop your organization. It is crucial that new paths are completely suited to you.
- 3 | Change is most effective when it is based on ideas for the future and not on past patterns and behaviour. We work with you on your vision to develop and implement best ways to move forward.
- 4 | There are often varying cultures both within a company and outside its boundaries. We help to integrate these cultures so as to form a common path for you and your team.
- 5 | Procedures and processes will be analyzed and, after comparing actual and targeted performance levels, modified in line with your requirements.
- 6 | The company's structure might have to be adapted to new requirements and all necessary know-how will be enlarged.
- 7 | Internal and external interests must be balanced in order to achieve maximum success.

ZIMBRICH CONSULTING

JUTTA ZIMBRICH What would observers say? She asks demanding questions, chips in without being asked, is rebellious and does what she wants. What would fans say? She does not accept excuses, thinks outside the box, challenges ideas and is a strong leader. Anything else would be no better than average.

I have visions and goals and would like to walk the path together with you.

3 Attributes

Insightful
Adventurous
Strong

3 Priorities

Enjoying life and having a laugh
Taking time with friends
Relaxing in tranquil, green surroundings

3 Insignificant matters

Materialistic consumption
Organized cultural tours
Gender-based reverse discrimination

3 Visions

Working with animals
Development project in poor regions
Expedition to the South Pole

3 Study locations

(International Business Administration)
Wiesbaden
Madrid
Toronto

3 Languages

German
English
Spanish

3 Areas of leadership and management

7 years management experience in operational fields
2 years management experience in administration
11 years experience as chief executive

3 Main responsibilities

Head of Training & Vocational Education
Head of Hub Control Center Management
Head of Yield Management





VALUABLE Working together will be especially valuable for you. By joining forces and supporting your company, I can help transform your challenges into successful concepts. I am able to adapt myself and the contents of my work to a wide variety of target groups. I inspire people, and I can understand, analyze, reflect on and manage complex contexts quickly. You will get complete and integral support in every area you need from a specialist who is

- 1 | **INDEPENDENT**
- 2 | **CANDID AND HONEST**
- 3 | **RESPONSIBLE**
- 4 | **FAIR**
- 5 | **ACTION ORIENTED**
- 6 | **CREATIVE**
- 7 | **FUN-LOVING**

COMMIT 2 IMPROVE
SUCCEED TOGETHER

NO MAN THAT DOES NOT SEE VISIONS WILL EVER REALIZE ANY HIGH HOPE OR UNDERTAKE ANY HIGH ENTERPRISE

THOMAS WOODROW WILSON

VISION working independently and creatively, breaking new ground for on going development. My past successes include the following:

- 1 | Design and implementation of leadership programmes such as workshops of integration for Lufthansa's sister companies.
- 2 | Implementation of innovative learning processes (blended learning concepts and experience-oriented learning) in conjunction with Indiana and Stanford Universities in the USA.
- 3 | Optimizing procedures and structures for reducing error related costs with subcontractors at Frankfurt Airport.
- 4 | Integrating service contractors to improve standards of quality in the cargo process chain.
- 5 | Re-engineering yield management functions.
- 6 | Outsourcing pricing support functions.
- 7 | Implementing a new KPI-based controlling system for airline sales and marketing in Toronto.

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